

# JESSICA FIALKOVICH

*Business Exit Expert, Keynote Speaker, Small Business Advocate*



Jessica Fialkovich is an award-winning business owner whose mission is to help small business owners leave their legacy and sell their businesses successfully, no matter the size. She is the founder of the fastest growing and most successful business brokerage firm in the U.S.; as well as the founder of Exit Factor, the first education firm focused on providing business owners the resources they need to prepare to sell their businesses for the maximum value. She has been honored by Inc Magazine, the Financial Times, the Business Journals, and more. Recently she received the Global Speakers Academy Certification and was selected as the top speaker in her class (Entrepreneurs' Organization).

## PRESENTATION TOPICS

### ***Why You Should Prepare Your Business For Sale Today, Not Tomorrow***

- Designing the future exit options for your company
- How to increase the likelihood your business sells and the value it sells for

### ***Growing Through Acquisition, Leveraging Opportunity to Double Overnight***

- Identifying business buying opportunities in the marketplace
- Selecting the right acquisition
- How to finance the transaction

## Jessica has spoken for

Entrepreneurs' Organization

TiE (The Indus Entrepreneurs)

IBBA (International Business Brokers Assoc)

Denver Startup Week

Denver Business Journal

The Covey Club

## ***Featured In:***



## ***Hear Jessica Speak***

[The Deal Board](#) – Jessica's weekly podcast with co-host Andy Cagnetta. Features over 100 episodes.

Growing Through Acquisition Interviews: [Your Partner in Success Radio](#); [Pass the Secret Sauce](#)

Preparing Your Business for Sale Interviews: [Maximum Enthusiasm](#); [Success IQ](#); [The Dream Business Coach](#)

Video Interviews: [About Jessica](#); [On the Rise TV](#)

***For more details*** about Jessica's presentation topics or to book her for your next event, please contact her at:

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